



QUALIFICATION JOB ROLES IN THE BUSINESS BROKING INDUSTRY

Please Note: real estate is a highly regulated industry subject to licensing & registration requirements refer to www.commerce.wa.gov.au for more information.

CPP40507 Certificate IV in Property Services (Business Broking)

Job Title

Business Broking Representative
(Please check registration requirements first)

Job Duties

Liaise with clients.
Appraise, list & market businesses for sale.
Negotiate sale & manage to settlement.

CPP50409 Diploma of Property Services (Business Broking)

Job Title

Business Broking Agency Manager
(Please check licensing requirements first)

Job Duties

Manage agency, budgets, financial plans & payroll.
Recruit, induct & train staff.
Coordinate agency & consumer risk.
Coordinate customer service.
Manage agency trust accounts.

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The information is merely an indication of qualification job roles.

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